

Message Text

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ACTION EB-11

INFO OCT-01 EA-11 ISO-00 AID-20 CIAE-00 COME-00 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 L-03 INT-08 DODE-00

SCEM-02 DRC-01 CG-00 /102 W
----- 119174

P R 131005Z DEC 73

FM AMEMBASSY SINGAPORE

TO SECSTATE WASHDC PRIORITY 9792

INFO AMEMBASSY KUALA LUMPUR

AMEMBASSY JAKARTA

AMCONSUL MEDAN

UNCLAS SINGAPORE 4813

E.O. 1168./4/A

TAGS: BGEN, SN

SUBJECT: PALM OIL SHIPMENT - BUNKERS FOR STOLTE LION

REF: KUALA LUMPUR 5425

1. EMBASSY WAS APPROACHED BY AMCIT LARRY GLENN, SINGAPORE REPRESENTATIVE OF WILBUR ELLIS CO., A COMMODITIES FIRM, FOR AID IN SECURING BUNKERS FOR PALM OIL TANKER DESTINED FOR U.S. THE TANKER "TOLTE LION", A VESSEL OF STOLTE NIELSON LINE (SNL), NOW IN DRYDOCK IN SINGAPORE AND DUE OUT DECEMBER 14, HOPES TO TAKE ON BUNKERS IN SINGAPORE BEFORE LOADING PALM OIL IN PORT KLANG. VESSEL WILL THEN CARRY 20,000 TONS OF PALM OIL AND PALM KERNEL OIL TO U.S MANUFACTURERS.

2. PALM OIL WILL ULTIMATELY BE USED IN SUCH FACTORIES AS GLIDDEN, SWIFT AND PROCTOR AND GAMBLE. GLENN TOLD EMBOFF THAT CONTINUING SHIPMENT PALM OIL IS ESSENTIAL TO OPERATION OF THESE PLANTS. ALSO, STORAGE FACILITIES

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VERY LIMITED, SO IF PALM OIL CANNOT BE SHIPPED,

MALAYSIAN AND INDONESIAN PRODUCERS WILL ALSO
SUFFER SERIOUS LOSSES.

3. SNL HAS LONG-STANDING CONTRACT WITH
MOBIL FOR BUNKERS. SNL OWNERS MADE NOMINATIONS FOR
BUNKERS SEVERAL WEEKS AGO THROUGH MOBIL LONDON OFFICE.
THEIR REQUEST WAS RELAYED TO MOBIL NEW YORK RGR CON-
SIDERATION. TO DATE MOBIL HAS NOT AGREED TO SUPPLY
BUNKERS FOR "STOLTE LION". LOCAL MOBIL OFFICIALS
SAY THEY NEED NY APPROVAL TO BUNKER.

4. BOTH GLENN AND STOLTE MANAGER ASSERT MOBIL WANTS
TO CHARTER THIS VESSEL FOR POL SHIPMENTS. GLENN
ASSERTS DELAY ON BUNKERS MAY BE DESIGNED TO
FORCE SNL ACCEDE TO CHARTER ARRANGEMENT,
LEAVING PALM OIL SHIPMENT BY WAYSIDE.

5 INFO CONTAINED KUALA LUMPUR 5424 (NOTAL) PASSED
TO GLENN AND SNL FOR USE IN CASE THEY SEEK BUNKERS
IN MALAYSIA.

ACTION REQUESTED: IF DEPARTMENT DEEMS ADVISABLE,
PLEASE CONTACT MR. PAUL YOUNG, MOBILE MARINE SALES AND
SUPPLY DEPARTMENT, SOUTHEAST ASIA DIVISION, IN MOBIL
OFFICES NEW YORK AND REQUEST BUNKERS BE MADE AVAILABLE
FOR "STOLTE LION" IN ORDER THAT SHIPMENT OF THIS VITAL
COMMODITY NOT BE HALTED.
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